



PERSONAL INFORMATION

Name	Geof Cox
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Nationality	British
Residency	France

WORK EXPERIENCE

- Dates (from – to) FROM 2013
- Name and address of employer Social Enterprise International, Mount Pleasant South, Robin Hoods Bay, YO22 4RQ
 - Type of business or sector Social enterprise training, research and consultancy
 - Occupation or position held Director
- Main activities and responsibilities A wide range of social enterprise development projects

- Dates (from – to) FROM 1995
- Name and address of employer Freelance social enterprise developer
 - Type of business or sector Social enterprise training, research and consultancy
 - Occupation or position held Self-employed and associate of leading social enterprise development organisations
- Main activities and responsibilities A wide range of social enterprise development projects, especially public service transformations to social enterprise. Clients include the largest UK NHS transformation to social enterprise to date (Hull PCT Delivery Arm to City Healthcare Partnership CIC – over 1,000 staff) among many other public bodies, and many prominent NGO clients such as Oxfam, People in Need, RNIB, Acevo, Locality, Social Firms UK and The CIC Association.

- Dates (from – to) 1992-1995
- Name and address of employer Wansbeck Council, Town Hall, Ashington, Northumberland, NE63 8RX
 - Type of business or sector Local authority
 - Occupation or position held Economic development officer
- Main activities and responsibilities Managing business development projects including a social enterprise loan fund and development programme.

- Dates (from – to) 1988-1992
- Name and address of employer CASEda, 94, New Walk, Leicester, LE1 7EA
 - Type of business or sector Social enterprise development agency
 - Occupation or position held Social enterprise development officer
- Main activities and responsibilities Managing social enterprise development projects and a social enterprise loan fund.

- Dates (from – to) 1980-1988 (1980-85 PART-TIME)
- Name and address of employer Kermase, Market Arcade, High Street, Newcastle-under-Lyme, Staffordshire, ST5 1PT
 - Type of business or sector Bookshops, publishing and distribution, wholefoods and environmental products
 - Occupation or position held Director
- Main activities and responsibilities General management of a social enterprise

- Dates (from – to) 1980-1985 (PART-TIME)
- Name and address of employer Keele University, Keele, Staffordshire, ST5 5BG
 - Type of business or sector University
 - Occupation or position held Lecturer
- Main activities and responsibilities Part-time lecturer in American Studies, mainly teaching on the 'American Mind' cultural survey course and researching literary pragmatics (relationship between commercial and aesthetic influences on the way we read literature)

EDUCATION AND TRAINING

- Dates (from – to) 1980-1985
- Name and type of organisation providing education and training Keele University
- Principal subjects/occupational skills covered American Studies
MA thesis on structuralist poetics; PhD thesis on literary pragmatics (not completed)
- Title of qualification awarded 1982 - Master of Arts
- Dates (from – to) 1977- 1978
- Name and type of organisation providing education and training Crewe & Alsager College
- Principal subjects/occupational skills covered Post Graduate Certificate in Education
- Title of qualification awarded PGCE (with distinction)
- Dates (from – to) 1973- 1976
- Name and type of organisation providing education and training Nottingham University
- Principal subjects/occupational skills covered English & American Studies (Joint Honours)
- Title of qualification awarded Bachelor of Arts

PERSONAL SKILLS AND COMPETENCES

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

MOTHER TONGUE

English

OTHER LANGUAGES

French

- Reading skills
- Writing skills
- Verbal skills

Good
Basic
Proficient *but not fluent*

SOCIAL SKILLS AND COMPETENCES

Frequent speaker at conferences etc
The Guardian Online Contributor
Fellow of the Royal Society of Arts (FRSA) and RSA Connector for France
Director of UK social enterprise umbrella bodies – Social Firms UK, Community Business UK, The Common Cause Foundation and miEnterprise Umbrella
Associate member of the UK National Development Team for Inclusion (NDTi)
Acevo, Social Firms UK and Community Business UK accredited consultant
Wide experience across Europe with particular expertise in Eastern European transitional economies

ORGANISATIONAL SKILLS AND COMPETENCES	Organisational change and restructuring Culture change, especially from public and voluntary sector to social enterprise Business development and management Loan fund management including investment appraisal Managing large and complex consultancy and research projects
TECHNICAL SKILLS AND COMPETENCES	Qualified and experience trainer Recognised UK expert on legal/financial structures for social enterprise Technical writing; publications on social enterprise include academic papers and the following guides and manuals: <ul style="list-style-type: none"> • The Extra Elements (co-author, SocialFirmsUK 2005; revised 2012) • The Template Social Firm Share Community Interest Company (SocialFirmsUK 2008; revised 2010) • The Template Social Firm Guarantee Company (SocialFirmsUK 2005; revised 2010) • RIPFA Key Issues 4 : Social Firms (Dartington 2009) • Bringing Social Firms Out Of Public Authorities (SocialFirmsUK 2006) • A Guide to Charities Starting Social Firms (SocialFirmsUK 2006) • Delivering Community & Employee Buyouts (co-author, Co-operativesUK 2003) • Legal/Financial Structures for Social Firms (SocialFirmsUK 2000) • The Musician's Union Guide to Music Co-operatives (Musicians' Union 1996) • Turnarounds - A Guide to Democratic Conversions and Buyouts (OpenUniversity 1995) Editor of Insolvency, Employee Rights and Employee Buyouts by Dr Anthony Jensen (Common Cause) and speaker at the UK Parliamentary launch and European launch at the Brussels 2006 EFES Top 100 Conference
DRIVING LICENCE(S)	Full (including motorcycle)

Examples of relevant European experience:

<ul style="list-style-type: none"> • Dates • Name and type of client • Title of project • Description • Role 	<p>FROM 2016</p> <p>British Council</p> <p>Global social enterprise programme</p> <p>Programme associate: a wide range of speaking, writing, training and advice work throughout Europe, Asia and Africa</p> <p>Speaker, writer, consultant and trainer</p>
<ul style="list-style-type: none"> • Dates • Name and type of client • Title of project • Description • Role 	<p>2016</p> <p>Government of Kosovo</p> <p>Development of social enterprise law</p> <p>Guidance to government lawyers on drafting legislation, in the context of the harmonisation of Kosovan with EU law and the legal/financial environment affecting social enterprise</p> <p>Consultant and trainer</p>
<ul style="list-style-type: none"> • Dates • Name and type of client • Title of project • Description • Role 	<p>2015-2016</p> <p>People in Need</p> <p>Social enterprise development projects</p> <p>A number of connected pieces of work in South Eastern Europe:</p> <ul style="list-style-type: none"> • Advice to People in Need on how social enterprise development might contribute to their work on social inclusion for disadvantaged people, especially in Serbia and Kosovo • Consultation on proposed social enterprise legislation <p>Consultant and trainer</p>

- Dates 2012-2013
- Name and type of client European Commission Leonardo Project
 - Title of project **Job Coaching for people with learning disabilities**
 - Description Exchange of knowledge and experience
 - Role Partner representative (Social Enterprise Europe)
- Dates 2008-2013
- Name and type of client Oxfam
 - Title of project **Social enterprise development projects**
 - Description A number of connected pieces of work in Russia and Albania:
 - Advice to Oxfam on how social enterprise development might contribute to their anti-poverty programme in Russia, and convening in October 2008 a broad-based 3-day training and discussion workshop on social enterprise development;
 - Restructuring Oxfam's country operation in Albania as a social enterprise;
 - Development of a new fair trade model based on intellectual property development (should result in a new range of products in the Oxfam Shops from 2013).
 - Role Consultant and trainer
- Dates 2004-2005
- Name and type of client Valakupių Reabilitacijos Centras, Vaidilutes str. 69, 10100 Vilnius, Lithuania
 - Title of project **Integration of disabled people into the labour market (Phare project)**
 - Description National Social Enterprise Development Seminar Programme
 - Role Programme designer and lead trainer
- Dates 2004
- Name and type of client The Eurasia Foundation
 - Title of project **Development of social entrepreneurship in Ukraine**
 - Description Research into the support needs of the social enterprise sector in Ukraine and recommendations on the establishment of a new social investment programme.
 - Role Researcher and writer
- Dates 1997-2007
- Name and type of client European Commission Community Initiatives
 - Title of project **Various Adapt, Horizon and Equal projects**
 - Description Participation in a number of EU transnational 'community initiatives' featuring social enterprise development, including overall management of the 'Earth Balance' Horizon Project creating employment for people with disabilities
 - Role Project management and delivery